

All classes begin promptly at 8:00 a.m. and run until 6:00 p.m.

YES!...You CAN pay on your HornerXpress Account

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HALF-DAY
Friday or Saturday
CEU = \$100
Non-CEU = \$50

FULL DAY
Friday or Saturday
CEU = \$200
Non-CEU = \$100

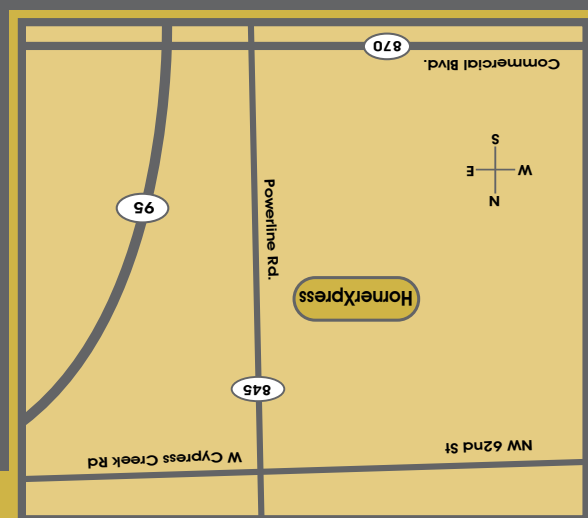
Get all your required classes in 2 sessions

* Photo ID and license number MUST be presented at sign-in.

Attend Both Days
 Friday and Saturday
SAVE \$50.00 → **2-Day SUMMER WORKSHOP**
CEU = \$350
Non-CEU = \$175

Classes fill up fast - REGISTER TODAY!

e-mail: apariseault@teamhorner.com or call **954.772.6966**



5755 Powerline Rd.
Ft. Lauderdale, FL 33309



2012 HITT Summer Workshop

Horner Institute of Technical Training

CILB Provider# 004-0001103

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HITT Summer Workshop
 Horner Institute of Technical Training
2012

July 27, 2012 -- Friday

Collections and How to Achieve Results

Instructor: Vivian Cardarelli

Description: CILB #0007823
2 hrs/CEUs - Business

Introduces the company owner or manager to the various ways to effectively collect from their customers. Course involves how to categorize customers, their credit history and identify credit risks. A study in the legal way to make collection calls, collect bad debts and procure outside collection agencies and attorneys.

FBC Advanced Module: Energy Efficiency Regulations for Pools/Spas

Description: CILB #0609428 **Instructor:** Jeff Tawney
FPSA dba FSPA CILB/ECLB Providership #0000917
1 hr/CEU - Meets ADV Requirement

The course will update pool and spa professionals on the changes in pool/spa energy efficiency requirements as it relates to new and existing pool construction and renovations. It will discuss the guidelines regarding energy efficiency for pool heaters, residential filtration pumps and motors, and portable spas per the legislative directive in the 2008 Energy Bill –HB7135.

Hydraulics

Instructor: Connie Sue Centrella

Description: CILB #0008862
2 hrs/CEUs - Technical

Provides basic principles of hydraulics along with terminology and design criteria to meet current energy efficiency. Review of calculations regarding velocity, turnover, TDH and flow rates.

Workplace Safety

Instructor: Marc Gordon

Description: CILB #0007803
1 hr/CEU - Required

Instructs safe chemical handling, chemical hazards and protections. Discussion on chemical labeling, reading labels and identifying chemical hazards. Course provides an in-depth study of Material Safety Data Sheets as it relates to chemical safety of the end user. OSHA requirements are addressed as well as other safety issues to protect the consumer as well as employees.

Worker's Compensation

Instructor: Marc Gordon

Description: CILB #0007812
1 hr/CEU - Required

Presentation of the government requirements related to the safety and welfare of contractors, sub contractors, service professionals and their employees. A review of liability, claims and specific programs are addressed to protect owners and their employees.

July 28, 2012 -- Saturday

Sustainability Strategies

Instructor: Connie Sue Centrella

Description: CILB #0609071
1 hr/CEU- Business

This course will examine changes in energy efficiency technologies which can be utilized to create a strong Sustainability Strategy. The goal is to instruct contractors on the changes in consumer behavior toward green initiatives; and the development of a sustainable policy through eco-tracking and energy audit to reduce energy consumption and increase efficiency.

Chapter 489 - Contractors' Responsibilities (Laws & Rules)

Instructors: Connie Sue Centrella

Description: CILB #0608525
1 hr/CEU - Required

A review of the Florida Statutes Chapter 489 regarding penalties for contractors who misrepresent as a licensed contractor. State and local licensing are discussed. How to avoid disciplinary action which may cause a contractor to lose license and be unable to work in the State of Florida.

High Impact Decision Making

Instructors: Bill Kent

Description: CILB #0609070
1 hr/CEU - Business

Connie Sue Centrella

This is a workshop-style class that helps pool professionals develop new guidelines and tools to effectively make decisions. It examines how the economic crisis in Florida demands taking new approaches in making business decisions and how to select the right business decision based on need and not emotion. It explains how decision making tools can enhance your profitability and identify steps to avoid risk.

Electrolytic Chlorine Generation

Instructors: Rick Myers
Sean Assam

Description: CILB #0010168
2 hrs/CEUs - Technical

Review of the technical advancements in chlorine generation. Overview of how ECGs operate; the effect on eco-friendly environments. Sizing and troubleshooting techniques. Incorporation with ozone.

Technical Advancements in Pool Heating

Instructors: Connie Sue Centrella

Description: CILB #0609072
2 hrs/CEUs - Technical

Matt Gomulka

This course highlights advancements made by manufacturers in increasing energy efficiency and explains how improvements will save energy costs. It also examines various types of pool heating methods, benefits and weaknesses of each, and changes that will provide eco-friendly systems. It will also enhance contractor understanding of statistical research as a value to the consumer.

Turning "Green" to Gold

Instructor: Connie Sue Centrella

Description: CILB #0609073
1 hr/CEU- Business

This course will study how advancements in pumps, motors, LED lighting, pool cleaning, chlorine generators and solar, photovoltaic, geothermal heating and other current technologies are prime business opportunities for the properly trained pool professional. It will provide pool contractors with an overview of the "green" initiatives; a review of current energy tax credits and initiatives; and steps to encourage consumers to purchase more energy efficient equipment.

**All classes begin promptly at 8:00 a.m. and run until 6:00 p.m.
Call 954.772.6966 to register**